

MARKET REPORT

REAL ESTATE TREND INDICATOR FOR PRINCE WILLIAM
FROM 9/01/10 TO 9/30/10

PRICE CLASS	RESIDENTIAL UNIT SALES				ACTIVE LISTINGS		Time on Market	
	NUMBER OF BEDROOMS				Condo/Coop	Condo/Coop		
PRICE CLASS	2 or less	3	4 or More	Ground Rent	Residential	Ground Rent	Of Units Sold (No. of Units)	
Under \$100,000	0	11	0	9	56	20	1-30 days	272
100000-\$149,999	4	29	9	16	223	59	31-60 Days	113
\$150,000-199,999	3	43	15	10	381	45	61-90 Days	32
\$200,000-249,999	4	49	27	11	324	57	91-120 Days	19
\$250,000-299,999	2	32	19	2	265	38	Over 120 Days	31
\$300,000-349,999	0	19	29	2	219	11	Total	467
\$350,000-399,999	1	2	42	0	239	8		
\$400,000-449,999	0	4	26	0	175	0	Type of Financing of Units Sold (No. of Units)	
\$450,000-499,999	0	1	15	0	141	0	Conventional	117
\$500,000-599,999	1	0	14	0	132	0	FHA	193
\$600,000-699,999	0	0	8	0	80	0	VA	77
\$700,000-799,999	0	0	3	0	41	0	Assumption	7
\$800,000-\$899,999	0	0	4	0	29	0	Cash	67
\$900,000-999,999	0	1	1	0	23	0	Owner Finance	0
\$1-2.499 Mil	0	0	0	0	48	0	All Other	6
\$2.5-4.999 Mil	0	0	0	0	1	0	Unreported	0
Over \$5 Mil	0	0	0	0	1	0	Total	467
Totals	15	190	212	50	2378	238		
Grand Totals	467				2616			

	2010	2009	% Change		
Total Sold Dollar Volume:	\$129,312,464	\$146,898,109	-11.97	Total Number of NEW listings taken for the month:	742
Average Sold Price:	\$276,900	\$249,827	10.84	Total Number of Properties marked Contract for the month	254
Median Sold Price	\$244,111	\$220,000	10.96	Total Number of Properties marked Contingnt for the month:	335
Total Units Sold	467	588	-20.58	Total Number of NEW pendings (CONTRACTS + CONTINGENTS):	589
Average Days on the Market	44	51	-13.73		
Average List Price for Solds	\$288,830	\$259,193	11.43		
Avg Sale Price as a percentage of Avg list price:	95.87%	96.39%			