

MARKET REPORT

REAL ESTATE TREND INDICATOR FOR PRINCE WILLIAM
FROM 2/01/10 TO 2/28/10

PRICE CLASS	RESIDENTIAL UNIT SALES				ACTIVE LISTINGS		Time on Market	
	NUMBER OF BEDROOMS				Condo/Coop	Condo/Coop		
PRICE CLASS	2 or less	3	4 or More	Ground Rent	Residential	Ground Rent	Of Units Sold (No. of Units)	
Under \$100,000	2	12	0	0	94	43	1-30 days	242
100000-\$149,999	0	38	10	4	254	46	31-60 Days	49
\$150,000-199,999	5	50	21	2	380	56	61-90 Days	17
\$200,000-249,999	1	33	23	4	271	40	91-120 Days	19
\$250,000-299,999	1	24	12	4	242	27	Over 120 Days	38
\$300,000-349,999	1	6	30	0	196	6	Total	365
\$350,000-399,999	0	2	29	0	207	7		
\$400,000-449,999	0	1	26	0	165	1	Type of Financing of Units Sold (No. of Units)	
\$450,000-499,999	0	0	15	0	112	0	Conventional	116
\$500,000-599,999	0	0	5	0	98	0	FHA	122
\$600,000-699,999	0	0	2	0	51	0	VA	59
\$700,000-799,999	0	0	1	0	42	0	Assumption	6
\$800,000-\$899,999	0	0	1	0	32	1	Cash	61
\$900,000-999,999	0	0	0	0	15	3	Owner Finance	0
\$1-2.499 Mil	0	0	0	0	38	9	All Other	1
\$2.5-4.999 Mil	0	0	0	0	2	0	Unreported	0
Over \$5 Mil	0	0	0	0	0	0	Total	365
Totals	10	166	175	14	2199	239		
Grand Totals		365			2438			

	2010	2009	% Change		
Total Sold Dollar Volume:	\$93,306,313	\$125,488,089	-25.65	Total Number of NEW listings taken for the month:	671
Average Sold Price:	\$255,634	\$204,378	25.08	Total Number of Properties marked Contract for the month	289
Median Sold Price	\$230,000	\$175,000	31.43	Total Number of Properties marked Contingnt for the month:	336
Total Units Sold	365	614	-40.55	Total Number of NEW pendings (CONTRACTS + CONTINGENTS):	625
Average Days on the Market	46	91	-49.45		
Average List Price for Solds	\$264,291	\$224,677	17.63		
Avg Sale Price as a percentage of Avg list price:	96.72%	90.97%			